

# Features and Benefits of **Y.E.S.!™**

## General Features

- Easy to use.
- The complete system is a true 32-bit Microsoft Windows™ desktop application.
- Includes an Update Manager. This feature will automatically keep your software up to date without having to wait for a new version to be released.
- Support for Microsoft Windows regional settings, such as currency symbols, date and time formats.
- Multiple computers may all point to the same database in a multi-user environment.
- Maintains inventory, vendor, employee and customer databases.
- Print customer address labels, barcoded price labels, picking lists and packing lists on any standard Windows® printer.
- **Y.E.S.!™** is the only system that integrates inventory, point of sale, e-commerce website sales, point of sale transactions, time and attendance and eBay® auctions all from a *single* database.
- Context sensitive help.
- **Y.E.S.!™** is a PC-based Microsoft Windows desktop application. All data is securely maintained by you on your own computers, rather than at the mercy of an e-commerce provider.
- ShipRush® FedEx® support built-in (Requires a separate license purchased from Z-Firm).
- Products sold are automatically deducted from inventory, whether sold through the internet or through the **Y.E.S.!™** Point of Sale.

## Customers

- Maintains detailed customer information.
- Track customer transactions.
- Automatically discount selected items for a customer. (B-to-B version only).
- Look up transaction numbers.

## Website

- Does not require an in-house internet server or hosted internet server account to operate.
- Easy to use.
- Includes a "Wizard" so that you may add selected items to eBay® auctions (**Y.E.S.!™** is an eBay® certified application). Once an item has been scheduled to be submitted to eBay®, it may easily be re-scheduled at a later time as often as you want.
- eBay auction winners may be e-mailed a special link created **Y.E.S.!™** by to the item on your website which will make it possible for them to purchase the item at the winning price using your on-line Merchant Account rather than PayPal..
- Support for world-wide currencies such as British Pounds and Euros. (Requires a Plug'n Pay™ account) (**Y.E.S.!™** and **Y.E.S.! Point of Sale™** utilize the currency of your operating system. The currency displayed on your website is selectable.)
- Built-in supports for **iTransact** and **Plug'n Pay™** secure transaction providers. **Plug'n Pay™** secure transaction provider making it possible to sell your products in currencies other than US Dollars.
- Improved layout of Category and Product pages on your website. Category pages now show product image thumbnails and descriptions of categories in two columns, instead of one. Product pages now show descriptive text to the right of the image, instead of below the image.
- "Buy" button can be removed from individual product pages by un-checking the "Display the List Price of this Item on My Website" on the Inventory screen. If the "Buy" button has been disabled on all products on your website, shopping cart will no longer appear on your website menu. This makes it possible for you to convert your website from an ecommerce site to an informational website while still utilizing the features of the **Y.E.S.!™** system.
- Displays the logo of the credit cards that you accept on your shopping cart.
- Support for internet search engines to be able to effectively "spider" of your website so that customers can find your website and products over the internet. You can manually enter Meta Tags and Keywords, or let the **Y.E.S.!™** system generate them for you based upon your product descriptions.

- Automatic Thumbnail Generation on the Category Pages of your Web Site
- As you add product images to your database, the **Y.E.S.!**™ system automatically resizes and compresses the images which will be uploaded to your website, saving storage space and increasing download speed for your customers. (The original images will not be modified in any way.) Website image size and compression are configurable.
- Creates “data feeds” for the Froogle® and Yahoo® search engines. (Data feed to Froogle® is free. Data feed to Yahoo® is “pay per click” based.)
- Optional “floating cart” may be displayed on your website in order that your customers can always see the contents of their shopping cart. (“Floating Cart” displays the number of items and total cost of goods in the shopping cart, as well as the currently logged-in user’s name.)
- Built-in search feature for your website. This search makes it possible for visitors to your website to find any product. It will search product name and product descriptions, but not content of custom pages. (This search feature is only visible in Internet Explorer browsers). Available only if your website template uses left or right oriented menus.
- Integrated Spell Checker and Roget’s Thesaurus
- Dozens of Web Site Templates
- Selectable Shipping Options. Up to three shipping methods (Next Day, Second Day and Regular) may optionally be selected. You may customize the shipping charges associated with each of these shipping methods.
- You may add an unlimited number of “Custom Pages” to your Web Site. Custom pages may optionally be added to the menu structure.

- Individual websites built with **Y.E.S.!**™ may optionally be integrated into a common portal through the YukonSoft Search engine (YukonSoft V-Mall™). (See **YukonSearch.com** for a live demonstration of the YukonSoft V-Mall™ system.) Products found via this search engine can be purchased directly from the individual website simply by clicking on the link.
- Generated Websites require no special server-side software in order to run. All files are strictly HTML and client-side JavaScript. In fact, you can burn your website to a CD-ROM and distribute it to your customers as a catalog and it will run. As long as they have an internet connection, they can actually place on-line orders from the CD!
- Includes an integrated WYSIWYG HTML Editor (Y.E.S.! Custom Page Editor). No HTML experience required. Easily create hyperlinks directly to any Product, Product Category or other Custom Page on your website.
- You can preview and run your website directly from your desktop without having to upload anything to the internet.
- Shipping charges can be set by total value of order, by weight or flat charge. Actual charges are configurable.
- Built-in FTP program publishes your website to the internet when you are ready.
- Customers can automatically restore their address information from a previous order.
- Check out page shows a complete breakdown of the order charges, including product costs, taxes, shipping and total cost prior to submitting payment for the order.
- No customer credit card information is gathered by your website. All secure information is handled by a third-party secure merchant system.

## Inventory

- Unlimited number of products, categories, sub-categories and vendors.
- Capture manufacturer’s UPC barcode using Barcode Reader.
- Six user-definable fields of additional information can be stored for each inventory item. These fields may be used to record bin location, and other pertinent information.
- Generate inventory worksheets.
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- Re-order points
- Pricing levels

- Units of measure
- Each item may have up to three configurable options (such as size, color, style). Each option may contain an unlimited number of levels each of which may contain additional costs. Inventory may be tracked by base item or option quantities.
- Each item may optionally be associated with a picture. If you need more than one image for a product, you can easily link to a custom page containing the additional pictures and text.
- Take physical inventory by scanning barcodes.
- Sort by item name or catalog number.

## Accounting

- Includes integration of **Y.E.S.!**™ data with US versions of **Intuit® QuickBooks®** 2003 or later (Standard, Professional, Premier and Enterprise Editions, Single and Multi-User).

- The **Y.E.S.!**™ QuickBooks® Accounting Interface can import most fields from an existing QuickBooks® database to **Y.E.S.!**™.

- You can select not to over-write **Y.E.S.!**™ quantities or descriptions with data from QuickBooks®.

- Generates various Reports regarding the Account Interface process.

## Point of Sale

- Is a true 32-bit Microsoft Windows™ desktop application.

- Simple to use interface. Rapid transaction processing.

- Items may be added to a sale by scanning, selection from a drop down menu or by typing in the SKU, item name or description.

- Look up an item by description or by SKU.

- Optional Security setting requires that the employee log-in in order to access the Point of Sale system..

- Y.E.S.!** **Point of Sale**™ can be used with Magnetic Stripe Readers (contact YukonSoft for supported makes and models). Point of Sale credit card sales processed via the internet through **Plug'n Pay**™. No dedicate phone line or terminal is required. (This service requires a Plug'n Pay® Retail Merchant account.)

- Layaway sales. Each customer can have one or more layaways in progress. Track layaways and payments.

- OPOS support for Point-of-Sale Receipt Printers, Magnetic Stripe Readers and Cash Drawers. Supported Magnetic Stripe readers may be connected via either a keyboard wedge or serial interface (RS-232).

- Add items to sale using Barcode reader. (Barcode reader interface is keyboard wedge interface using Metrologic readers.)

- Configurable payment types and taxes.

- Automatically calculates discounts by line item and customer.

- Enter discounts by amount or percentage.

- Automatic pricing based on quantity discounts.

- Up to three different options (such as size, color and type) for each item, selectable at the Point of Sale (same options as are available on your website).

- Ability to re-print any past sales receipt.

- Void last credit card transaction.

- Set Customer credit limits

- Look up inventory.

- Automatically make an entire sale tax-free if the customer is set up as non-taxable. Individual items may be designated as non-taxable.

- Hold an in-process sale and process another sale on the same terminal.

- Add shipping charges.

- Look up customer information and transaction history.

- No end of day closing required. Transaction data is updated in the master database in real time. No batches or reports to required to be run at closing time.

- Handles returns, even returns of products sold over the internet. (This is possible because of our unified database.)

## Marketing (B-to-B version only)

- Built-in ability to send out targeted e-mailings to selected customers.

- Ability to automatically give discounts to selected customers in Point of Sale and on the Internet. Discounts can be by item or a flat discount.

## Time and Attendance

- Optional Bar Code Readers for **Y.E.S.! Time and Attendance™** may be either keyboard wedge or serial interface. Serial (RS-232) barcode readers may be located up to 250 feet from the computer.
- Security levels by employee
- Print barcoded business-card size time cards for your employees. Each employee may be issued multiple cards in order to track time by work functions.

- Optional audio confirmation messages when an employee swipes in order out. (Requires sound card and speakers. Speakers must be located near swipe in location.)
- Supervisor may review and edit time card entries prior to posting.
- Reports

## Reports

### Item Reports

- ✓All items
- ✓Active items
- ✓In-Active items
- ✓Catalog
- ✓Items to Re-Order
- ✓Items by Vendor
- ✓Items on Web
- ✓All Inventory
- ✓Active Inventory
- ✓Custom Fields

### All Customers

- ✓B2B Discounts (By Item) - This report details all B-to-B Customer Discounts assigned to the selected Item.
- ✓B2B Discounts (By Customer) - This report details all of the Items in your inventory to which B-to-B Customer Discounts have been assigned to a specific Customer.
- ✓B2B discounts (All Customer)

### All Vendors

### Profit

- ✓By Date/Time
- ✓By Customer
- ✓By Vendors
- ✓By Employees

### Sales

- ✓By Date/Time
- ✓By Customer
- ✓By Vendors
- ✓By Employees

### All Returns

### eBay

- ✓**Created eBay® Auction Item Report** - This is a simple report listing items that you have successfully posted to eBay®, containing **Y.E.S.!™** item numbers, item name as shown on eBay® and the name of the Custom Page that was used as a description (if any).
- ✓**eBay® Auction Schedule Report** - This is a report of all items that you have posted to eBay® through the **Y.E.S.!™** eBay® Auction Scheduler. The report contains **Y.E.S.!™** item numbers, the schedule start and end time and either the eBay® item number (if the posting was successful) or the eBay® error message (if the posting was not successful).

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Because YukonSoft listens to the needs and wants of the small business customers, we review each customer suggestion in detail, and have made the software **even better!** YukonSoft is committed to continually improving the **Y.E.S.!™** Software Suite as well as providing additional software modules, to help you easily automate and integrate your entire business operations.

## Recent Enhancements

1. Category names in website menus are now sorted alphabetically.
2. Added ability to fine position barcode labels (in *Y.E.S.!™* ) and employee swipe cards (*Y.E.S.!™* Time and Attendance) to suite printing characteristics of various printers.
3. Added ability for the user to add a two-line custom footer to the sales receipts.
4. Added ability for the user to reset the eBay<sup>®</sup> token.
5. The QuickBooks Accounting Interface will now import most fields from QuickBooks to *Y.E.S.!™*. User can select not to over-write *Y.E.S.!™* quantities or descriptions with data from QuickBooks<sup>®</sup>. This option can be set from the Accounting Interface's "Options" menu, "Enable Receiving in QB". Check "Allow *Y.E.S.!™* Item Details to be updated from QuickBooks' Item Details" to let QuickBooks overwrite *Y.E.S.!™* , or un-check to prevent QuickBooks from overwriting your *Y.E.S.!™* Descriptions.
6. Added new report to generate inventory worksheets.
7. Added support for serial (RS-232) barcode readers in Time and Attendance so that swipe-in card reader may be located up to 250 feet from the computer.
8. Added support for magnetic stripe readers in *Y.E.S.!™* Point of Sale. Magnetic Stripe readers supported may be either keyboard wedge or serial interface (RS-232).
9. Added support for credit cards in *Y.E.S.!™* Point of Sale using the Internet rather than a dedicated phone line. (This service requires a Plug'n Pay<sup>®</sup> Retail Merchant account.)
10. Added option to have a "floating cart" on your website in order that your customers can always see the contents of their shopping cart. ("Floating Cart" displays the number of items and total cost of goods in the shopping cart, as well as the currently logged-in user's name.) The option to turn this feature "ON" is found on the Website Design screen, under the "Shopping Cart" tab.
11. *Y.E.S.!™* Custom Page editor now can automatically generate Google's<sup>®</sup> "Search This Site" code into any *Y.E.S.!™* Custom Page. (Your website must be indexed by Google<sup>®</sup> for this feature to work.)
12. Added data feed creation and uploading capability in *Y.E.S.!™* for Froogle<sup>®</sup> and Yahoo!'s<sup>®</sup> pay-per-click service.
13. Added the ability for the user to set all newly created items to be taxable or not taxable. (Previously, all new items were "not taxable" by default).
14. The name of the currently selected item in Inventory is now displayed on the Picture tab.
15. Existing item and category pages on your website will be automatically deleted during the upload process to prevent customers from finding and purchasing items which are no longer available. (Previously, these files had to be manually removed using a third party FTP program.)
16. On the Inventory screen, the drop-down Vendors listing is now sorted alphabetically.
17. Documentation (Help files) has been updated.
18. In *Y.E.S.!™* Time and Attendance, corrected problem that employees who were "logged in" manually through the edit screen did not appear on the main screen of employees who had logged in using swipe cards.
10. Added "Void Sale" button to *Y.E.S.!™* Point of Sale. (Sales can only be "voided" by the use of an administrator password). This feature applies only to Credit Card sales.
20. Added "Find Transaction number" feature to Customers screen.
21. Added Update Manager. This feature will automatically keep your software up to date

without having to wait for a new version.

22. Added built-in search feature. This search makes it possible for visitors to your website to find any product. It will search product name and product descriptions, but not custom pages. (This search feature is

only visible in Internet Explorer browsers). Available only if your website template uses left or right oriented menus.

23. Added support for Google Base®

### Minimum System Requirements:

- Minimum CPU required: 300MHz
- Minimum memory required: 64Meg RAM
- Minimum hard disk space required: 500Meg
- Operating system versions supported: Microsoft® Windows NT/98/ME/2000/XP
- Minimum screen resolution: 800x600 (Highest Color Quality)
- CD-ROM speed: 4X
- Intuit® QuickBooks® 2003 or later, QuickBooks®, QuickBooks Pro®, QuickBooks Premier® or QuickBooks Enterprise® Editions, United States Versions, Multi-User



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